



India

Mr. KISHOREBABU UPPULURU

PERSONAL DETAILS

Reference No.	CV-IT-198753-25
Country of Residence	India
Surname	UPPULURU
Given Name	KISHOREBABU
Date of Birth	Friday, 08 Jun 1990
Gender	Male
Marital Status	Married
Religion	Hindu

PASSPORT DETAILS

Passport Number	
Nationality	India
Date Of Issue	Friday, 24 Jun 2022
Date Of Expiry	Wednesday, 23 Jun 2032
Place Of Issue	VIJAYAWADA

PHYSICAL INFORMATION

Height 5feet.3inches

Weight 82 KILOGRAMS

No, I Don't have any physical disability or serious illness.

No, I Don't have any scars, marks or tattoos.

EDUCATION INFORMATION

Highest Level of Education Graduate

School/College/University Name Sri Venkateswara University

Passing Year 2011

PROFESSIONAL QUALIFICATIONS

Institute Name Coursera

Course Title Retail Management Fundamentals

Passing Year 2023

LANGUAGES INFORMATION

Languages	Speaking	Writeing	Understanding
English	Excellent	Excellent	Excellent
telugu	Excellent	Excellent	Excellent
Hindi	Excellent	Excellent	Excellent
German	Fair	Fair	Fair

EMPLOYMENT HISTORY

Year Of Exprience 3

Background	<p>I am a dedicated and results-driven Store Management professional with over 2.5 years of experience in the retail sector. My core strength lies in leading end-to-end retail operations, with a proven track record of enhancing store performance, profitability, and customer satisfaction. Here's what I am good at doing:</p> <ul style="list-style-type: none"> • Leading High-Performing Teams: I excel at managing, coaching, and developing staff. By focusing on performance management and effective shift planning, I have successfully increased team productivity by 15% and reduced operational errors. • Driving Sales and Revenue Growth: I am skilled at analysing sales data to identify opportunities and implementing strategic promotions. This data-driven approach has allowed me to consistently boost monthly revenue by 10%. • Optimizing Inventory and Operations: I have a strong command of inventory control, auditing, and stock forecasting. By implementing rigorous monitoring systems and data-driven decisions, I have improved stock turnover ratios by 1.5 points and reduced stock shrinkage by 8%. • Ensuring Customer Satisfaction: I am committed to delivering excellent service and have achieved a 95% onsite complaint resolution rate, which has been instrumental in building customer loyalty and enhancing the store's reputation. <p>What I am doing at present: Currently, I am working as a Senior Specialist Store In charge at HCL Technologies, a position I have held since August 2022. In this role, I am responsible for leading a team of 8-10 staff members and overseeing all aspects of store operations. My daily focus is on driving operational excellence through effective team leadership, precise inventory management, and strategic sales initiatives to ensure the store meets its financial and service quality targets.</p>
Latest Company	HCL Tech
Telephone No	+91-9886051096
Address	Special Economic Zone, 129, HCL Campus, Bommasandra Jigani Link Road, Industrial Area, Jigani, Bengaluru, Karnataka 560105, India
Date Of Join	2022-08-18
Last date at Job	2024-06-13

EXPERIENCE CERTIFICATIONS

Certifications

EXPERIENCE LETTER

NOTE:-

We are Workers in Armenia / Galaxy Seven Armenia, a recruitment and employment support organization assisting employers and foreign workers in the Republic of Armenia. We have been appointed as HR consultant for the above applicant. The above (CV) applicant is our registered and recognized candidate; therefore, we assure you that the applicant will be well-mannered, sober, and gentle. After confirming hiring eligibility, our company will assist the applicant in preparing the required documents for the work authorization process and, where applicable, for obtaining a legal work residence permit in Armenia. After completion of formalities, our company will support the applicant by providing basic but very important HSE and first-aid training. Workers in Armenia / Galaxy Seven Armenia will also provide proper knowledge to the applicant about work ethics/behavior and the applicable laws and regulations of the Republic of Armenia. Our office representative will be accessible at all times through our Armenia office with 24/7 online support to respond to the employer (Company) and assist throughout the entire process. Our entire service follows ethical recruitment practices. We do not charge any money/fees from the applicant for VISA or JOB in Armenia.